

Family Partnership Care Management Coalition  
Meeting Minutes  
September 21, 2006

**Present:**

Attendees:

Columbia County:

Sandra Roberts  
 Dennis Wittig  
 Cathy Karlo

Dodge County

Kathryn Ryan  
 David Titus  
 Gary Galbraith

Green Lake County

Linda Van Ness  
 Suzi Giesen

Jefferson County

Tom Schleitwiler  
 Sue Torum  
 Dan Gebuner

Marquette County

Carol Wright  
 Molli Huling

Ozaukee County

Robert Haupt  
 Frank Peterson  
 Anne Conners

Sauk County

Sue Hebel  
 William Orth  
 Dan Brattset

Sheboygan County

Joan Ketterman  
 Ann Wndergem

Walworth County

Lori Muzatko  
 ETTY Wilberding

Washington County

Michael Bloedorn  
 Jim Strachota  
 Mary Knoeck

Waukesha County

Jack Bodien  
 Russ Kutz  
 Don Maurer

Waushara County

Glenn Johnson  
 Jim Surprise  
 Kate Surprise  
 John Timmerman

Community Care, Inc.

Paul F. Soczynski

Community Living Alliance

Todd Costello  
 David Sievert

Elder Care of WI

Ken Eimers  
 Wayne Hagenbuch  
 Craig DuPont

Lutheran Social Services

Ed Kohl  
 Elaine Reis

The Management Group

Peter Tropman

DHFS

Gail Propsom

SEWAAA

John Schnabl

Paul convened the meeting at 9:30

## **Communication/Stakeholder Workgroup**

The committee discussed hiring a consultant to assist us with presenting options to local stakeholders such as County Boards and providing a consistent message between all counties. Recently a RFP was released seeking an agency to consult with us to communicate the necessary information to transition to a managed care system.

This committee has met and reviewed two applications that were submitted. Criteria to determine the selection was shared with the coalition. The recommendation was to accept the bid from Creatonomy citing their public relations and marketing experience combined with knowledge of the Long Term Care system.

Ann Wondergem/ Mike Bloedorn made motion to accept Creatonomy. Motion carried, Paul Soczynski abstained. An updated communication/stakeholder plan and draft communication toolbox list was distributed and will be refined by the Communications/Stakeholder Workgroup.

## **Financial Model Presentation**

Recently four counties (Green Lake, Sauk, Washington and Waukesha) agreed to provide financial and demographic information to begin in the development of financial considerations of our managed care system. Assumptions were made on the volume of cases, how many people converted from the waivers and waiting lists, rates and potential cost of services and positions. Counties that participated indicated an interest in possibly directly providing care management and the nursing component.

Rob McCommons of Community Care, Inc. presented the information on a Family Care model. Information that was reviewed included the upfront financial commitment, risk reserve, capital obligations and when the program becomes solvent. The model also assumes that 70% of frail elders and those with a physical disability will chose Family Care and 30% of Elders and Physically Disabled will enroll in Partnership. It was also assumed that 100% of individuals with a developmental disability will be enrolled in Family Care.

Enrollment trends were reviewed. Everyone who is currently on a waiver will be served within the first 12 months of being fully operational and those on the waiting list, within the first 36 months. The program was then projected over a 5 year period of time. The amount of what is need for capital income and risk reserve was also estimated. A potential break even point was estimated to be somewhere in year 4 (42 months) of operation.

All coalition members were provided with a handout with the specific information. The coalition then reviewed the Partnership model with the main difference being Medicare and Medicaid cost factors, acute and primary care and all participants are either elderly or physically disabled. The mix of Family Care and Partnership could have an impact on the potential amount needed for a risk reserve and working capital.

The next steps regarding the financial model include a summary by individual county, further discussion on the combination of Family Care and Partnership and a Finance Sub-group to review this and future information.

*The two representatives from Creatomony joined the group and introductions were made.*

### **TMG Status Report**

The Executive Committee sent a letter indicating we are not going to reimburse the \$19,000 invoice from TMG. As of this date we have not received a response. TMG has not indicated if they view their role as a partner or consultant. After further discussion it was agreed to include this on the agenda for the next meeting.

### **ADRC Workgroup**

Tom Schleitwiler reported that the committee continues to investigate the number of staff needed to operate an ADRC and the potential cost for an individual county. Tom also indicated information presented by Judith Frye at the meeting in LaCrosse explained what funds may be available for new counties as they begin operating an ADRC.

### **IT Workgroup**

The group continues to meet and will have a report for the next meeting. Currently there is an ongoing review of what individual counties currently have and what will be necessary to fulfill requirements of a managed care entity.

### **Update Questions**

Secretary Helene Nelson remains scheduled to meet with the coalition on Monday, October 16<sup>th</sup>. At our next meeting we will review the questions before submitting to Secretary Nelson.

Next Meeting Scheduled for October 4<sup>th</sup>. Topics for discussion include an update from the Communications Committee, the County contribution, Role of TMG and the status of the MOU and information sent to WCHSA regarding our coalition.

Recorded by:

Jim Strachota